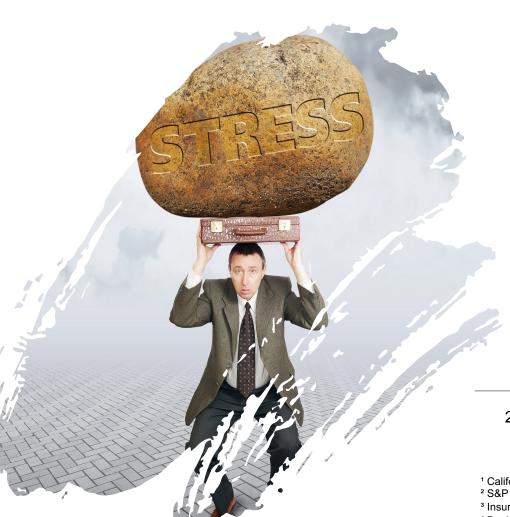


Good Drivers Saving Masterclass



Auto Insurance Costs Are Skyrocketing. It's Draining Your Wallet!



- California Auto Insurance Expected to Increase **54%** in 2025¹.
- Average Vehicle Age in the U.S. Hits 12.6 Years 2.

152% Surge in Auto Insurance Premiums

\$2,638.00⁴

(2018-2025) 5

\$1,058.10³

2018 2019 2020 2021 2022 2023 2024 2025

¹ California Globe, 2024

² S&P Global Mobility, 2024

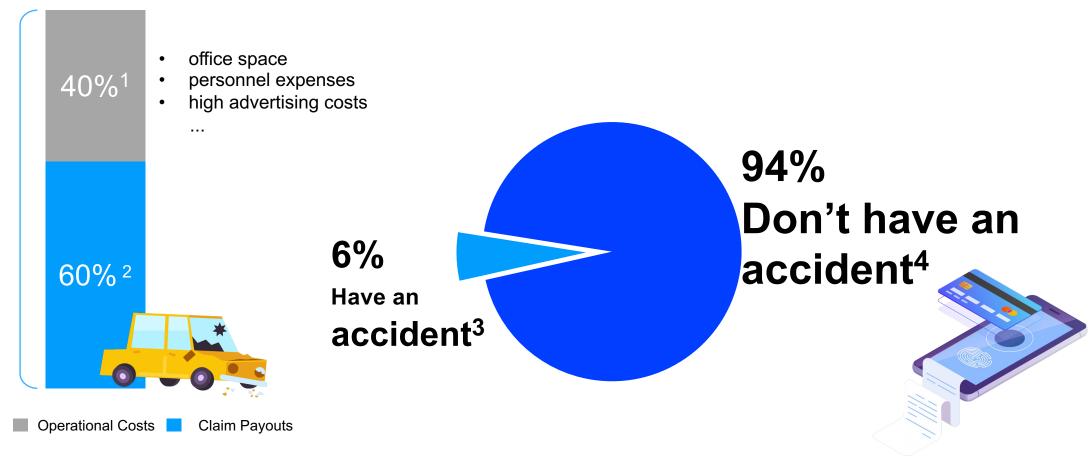
³ Insurance Information Institute

Bankrate

⁵ Derived from III (2013–2022) & Bankrate (2025) data

Overpriced. Under-delivers. Unfair to Good Drivers

Auto Insurance



¹ Team analysis based on State Farm® 2021 Annual Report — statefarm.com/2021annualreport

² Team analysis based on State Farm® 2021 Annual Report — statefarm.com/2021annualreport

³ Insurance Information Institute — iii.org/auto-insurance-stats

⁴ Derived from III data (see ³)

Liability + Mutuality Plan= Savings

Purchase from
Insurance Company

	Coverage Type	When It Applies	What's Included	Requirement	
	Liability Insurance	If you cause damage to a third party	Bodily Injury	Mandatory in 49	
	Liability insurance	ii you cause damage to a tillid party	Property Damage	states (except New Hampshire)	
, _	Uninsured/ Underinsured	If hit by a driver with no or insufficient	Bodily Injury	Demindia como stato	
	Property Damage Coverage (UMPD/UIMPD)	insurance	Property Damage	Required in some states	
	Personal Injury Protection Coverage (PIP)	No-fault accidents (you/passengers injured)	Medtical bills, lost wages, essential services	Required in no-fault states	
	Medical Payments Coverage (MedPay)	Any accident (regardless of fault)	Limited medical expenses for you/passengers after any accident (narrower than PIP)	Optional	

Choose
Good Driver
Mutuality (GDM)
Not Insurance

Collision	Damage from impact with another object	Repairs or replacement of your vehicle from collision	Optional
Comprehensive	Damage from non-collision events (theft, fire, flood, animal impact, vandalism, etc.)	Repairs or replacement of your vehicle from non-collision events	Optional
Roadside Assistance	Non-accident emergencies	Towing, jump-starts, lockout service, emergency fuel delivery, flat tires, minor mechanical first aid	Optional
Transportation Assistance	Vehicle repair downtime	Transportation Assistance through car rental or rideshare vouchers; GDM default is up to \$40 per day, max 30 days. A member's amount may be different depending on what they had with their insurance company, which GDM matches.	Optional

A More Cost-Effective Alternative to Collision & Comprehensive May Save up to 40% off the quote amount per plan period with no accidents*

^{*} Disclaimer: Based on our internal research, participants in our mutuality program could potentially save up to 40% compared to traditional insurance options. It's important to note that these savings are an estimate and are not guaranteed, and actual savings may vary significantly based on individual factors and the driving behavior of the community.



4 Key Saving Advantages with GDM

Overview of GDM's Saving Model

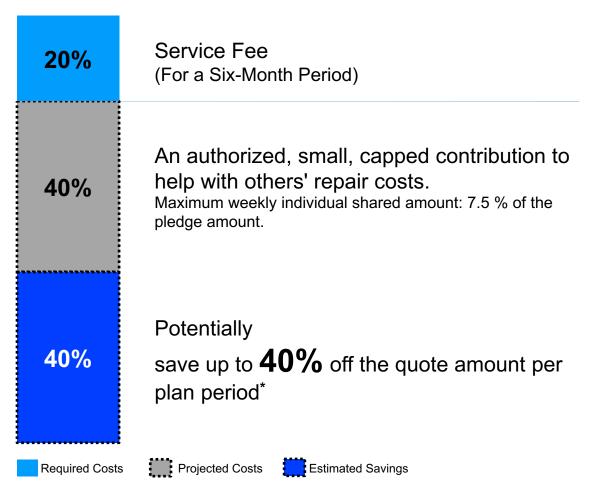
GDM Partner Repair Network

Enrollment Eligibility

Company Overview:
About GDM

Drive Safe — Save More with GDM

No Accident



^{*} Disclaimer: Based on our internal research, participants in our mutuality program could potentially save up to 40% compared to traditional insurance options. It's important to note that these savings are an estimate and are not guaranteed, and actual savings may vary significantly based on individual factors and the driving behavior of the community.



Mutuality Plan ID: 50
Plan Holder: W
Vehicle Info: 2021
Effective Period: 03/30/2025 - 09/29/2025

Sharing Statement

 Pledge Amount
 =
 Mutuality Plan Quote
 Service Fee (6-Month Term)

 \$1101.60
 \$1377.00
 \$275.40

Week	Date (Every Monday)	Weekly Sharing Amount * Transaction Fee *	Weekly Surplus * Compared With \$1101.60 / 26 (weeks) = \$42.36 per week *
0	04/06/2025	\$0.00 +\$0.00	\$42.36
2	04/13/2025	\$0.00 +\$0.00	\$42.36
3	04/20/2025	\$0.00 +\$0.00	\$42.36
4	04/27/2025	\$2.99 +\$0.02	\$39.37
6	05/04/2025	\$0.00 +\$0.00	\$42.36
6	05/12/2025	\$0.00 +\$0.00	\$42.36
7	05/19/2025	\$4.85 +\$0.04	\$37.51
6	05/26/2025	\$24.59 +\$0.20	\$17.77
9	06/02/2025	\$41.31 +\$883 D	M (1.05
10	06/09/2025	\$0.00 +\$0.06	\$42.36
11	06/16/2025	\$0,00 \sesso	342,36
12	06/23/2025	\$0.00 \$0.00	AVE 1342.38
13	06/30/2025	\$0.00 FAIDU 3	\$42.36
14	07/07/2025	\$0.00 +\$0.00	\$42.36
15	07/14/2025	\$0.00 +\$0.00	\$42.36
18	07/21/2025	\$4.19	\$67,87
17	07/28/2025	\$0.00	\$42.86
10	08/04/2025	\$29.83 +\$0	\$12.53
19	08/11/2025	\$17.37 +\$0.14	\$24.99
20	08/18/2025	\$4.50 +\$0.04	\$37.86
21	08/25/2025	\$0.00 +\$0.00	\$42.36
22	09/01/2025	\$24.53 +\$0.20	\$17.83
23	09/08/2025	\$20.65 +\$0.17	\$21.71
24	09/15/2025	\$17.42 +\$0.14	\$24.94
25	09/22/2025	\$13.00 +\$0.10	\$29.36
280	09/29/2025	\$14.19 +\$0.51	\$28.41
		\$219.72 \$2.17	

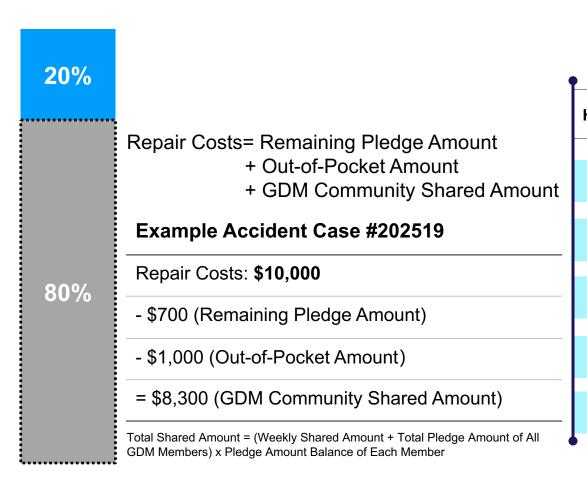


Congratulations on staying accident-free for 6 months! You saved 64% of your quote!

It's important to note that the above Mutuality Plan Sharing Statement reflects only this member's case. Your actual sharing amount may vasignificantly based on individual factors, such as timing of joining QDM program, the Eligible Event of each week and the driving behavior of community. Please be mindful of your own Mutuality Plan Sharing Statement. Disclaimer: Actual savings may vary depending on factors such as driving behavior, location, number of members, vehicle type, claim history, and other individual circumstances. Savings are not guaranteed.

Total Shared Amount = (Weekly Shared Amount + Total Pledge Amount of All GDM Members) x Pledge Amount Balance of Each Member

Accidents May Occur, But GDM Ensures You're Never Alone



How to Apply for Mutuality Service: ▶ Open GDM app and tap Report Accident. ▶ Upload accident photos and and contact details. ► A Mutuality Advisor will reach out and guide you. ▶ Visit the assigned repair shop for damage assessment and scheduling. ▶ Pay out-of-pocket amount and remaining pledge amount at pickup.



Trusted Shops. Quality Repairs. Fair Prices

Over 5,000 GDM partner repair shops across the U.S. Lifetime guarantee on workmanship & repair quality

Multiple trusted repair options within a 15-mile radius (up to 25 miles in remote areas)

David Clark

- Former executive at several leading U.S. auto insurance companies
- Chair of the APD Sub-Committee at the American Property & Casualty Insurance Association (APCIA)
 Member of the Electric Vehicle Sub-Committee at APCIA Expert in optimizing workflows using AI and ML to enhance vendor services

30 years of experience in the auto physical damage industry



Its repair network covers 85% of the U.S. population within a 20-mile radius. All repair shops in the network must meet I-CAR certification, EPA, and OSHA standards, and offer a lifetime warranty on all repairs to ensure quality.



ServiceUp

Offers premium concierge pick-up and delivery services, verifying repair shop qualifications for high standards and quick turnaround. Their one-stop solutions boast a 4.8/5 customer satisfaction rating.



Provides top-tier collision repair across industries, partnering with trusted shops to plan repairs. Google ratings for each shop help customers book with confidence.



Car accident auction



Hail damage repair



Alternative parts



Damage assessment,
Physical inspection if needed



Windshield repair/replacement



Mobile or remote vehicle diagnostic, calibration and programming services

Being Selective Helps keep Everyone's Costs Lower

Eligible



- Private passenger vehicles with no more than 9 seats
- Original retail value not exceeding \$100,000
- European and American vehicles up to 15 years old; other brands up to 20 years old
- Annual mileage no more than 30,000 miles



Not Eligible

- Uber or commercial vehicle
- Antique vehicles, motorcycles, highperformance models
- Vehicles without liability insurance
- GDM is not available to residents of New York, Alaska, Hawaii, Massachusetts, Rhode Island

Membership Renewal Rules:

- Service Request Limit: Members are allowed up to 2 Mutuality Service requests within any 6-month period.
- Glass-Only Exception: One glass-only incident (e.g., a cracked windshield) is excluded from this 2-request limit and will not count against it.
- Renewal Eligibility: If a member has more than 2 incidents (beyond the single glass-only exception), their membership will not be eligible for renewal.

Get Savings and Community Support for Only a 20% Investment on Day One





based service platform

Led by Industry Experts

A team of veterans from technology, automotive, and insurance, combining data-driven tools with real-world experience.

Trusted, Nationwide Repair Network

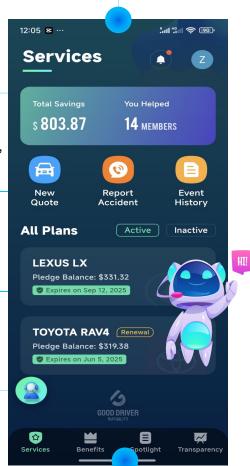
Verified, high-quality repair shops selected by the platform.

Growth Through Reputation, Not Ads

Our service and repair quality speaks for itself, leading to organic growth and a good driver community you can rely on.

Transparent, Real-Time Payments

Modern fintech infrastructure ensures every contribution moves quickly, securely, and traceably.



r



5 Reasons to Choose GDM

Transparency

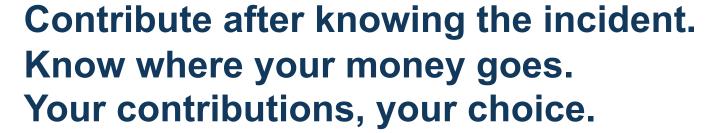
Data Security

Proven Platform Strength

Social Impact

Community Impact

Transparency builds trust. Trust earns loyalty





Platform Health



Announcement



Sharing Amount



Incident Information



Damage Photos





Invoices & Receipts

Personal Data Protected by World-Class Encryption Standards



Payment Security

Same encryption standards as Apple, Google, and Uber. Powered by Stripe.





Data Protection

Personal info encrypted on AWS trusted by the world's biggest tech and finance brands.

- 2022: US company Founded Established regulatory and legal framework
- 2023: Service Infrastructure Development Developed the Good Driver Mutuality app and service systems. Built a network of 5,000+ partner repair shops.
- 2024: Good Driver Mutuality App Launch
 June marked the arrival of our first batch of members
 on the Good Driver Mutuality app.
- 2025: Demonstrated Product Success Positive member feedback: Significant cost savings, high renewal rates, and top-rated repair services.





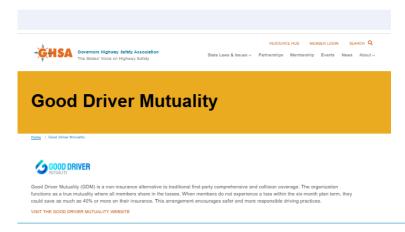
GDM's MISSION Incentivizing Good Driving for a Safer Tomorrow.

Founder / CEO:

William Tu

- Stanford MBA
- Former President of Stanford Stanford GSB Alumni Association
- Former Strategic Planning Consultant, McKinsey & Company (Serving Fortune 500 Clients)
- Former Professional, Trident Capital (Silicon Valley)
- Winner, Inaugural ITEC Global Entrepreneurship Competition
- Has been deeply involved in the mutuality field for 10 years

GDM's Role in Road Safety & Industry Innovation



GHSA Member

Governors Highway Safety Association

GHSA is the nation's go-to for highway safety policy and programs.

GDM teams up with GHSA to push for a safer driving culture, back new safety tech, and help build smarter, safer travel systems.





EndDD Silver Sponsor

End Distracted Driving

A national nonprofit fighting distracted driving with education, advocacy, and research.

GDM partners with EndDD to raise awareness, change behaviors, and use technology to keep drivers focused and road users safe.





CIECA Member

Collision Industry Electronic Commerce Association
The industry leader in collision repair data and workflow standards.

GDM works with CIECA to drive digital innovation, improve repair efficiency, and deliver more transparency in post-collision processes.

Community **Impact**

A Community of Good Drivers, Winning Together

premiums kept rising every year. Despite

maintaining a clean driving record and

rarely making claims, my family's ann...

Scan to See the People We've Helped









Sandy

Seattle is exploding! Less than two months has more than 200 cars! We have attracted excellent leaders! Congratulations to our GDM team in Seattle. Super proud of you all!



Sandy: 📫 📫 😭 😘

CINDY.C: Thank you. I learned a lot today. GDM Assistant_Kathy: Super proud of you



GDM Helped Me Save and Promote Safer Dri

A few months ago, car topic that confused me understand the differen coverages, how premi Full text



Cintty.Z

too high. That's when a friend introduce after learning about it, I was instantly con me that this product wasn't just innovativ need in the U.S. market with unlimited potential

Since joining, I've had the privilege of growing al incredible company. What makes it even more re Being surrounded by a visionary, talented, and d that pushes boundaries every day.

A huge thank you to the GDM for your unwaverin and to my amazing partner Jason.H whose enco been invaluable. To all the loyal and trusting men GDM community: Your belief fuels our momentum



As the owner and head chef of three restaurants. I thought I already had my hands full. But when I joined GDM, something inside me sparked - a new kind of drive. In less than three month..

Full text

I love GDM and lark App, it and make all proce so simple and easy. Thank so much all my team leaders and friends Lina, Helen, Lucy who shared me this info, I will share

to all my friends and colleagues.

Joining GDM is the best thing ever happer restaurant business for over 40 years, ope cost me a lot of money, energy and efforts GDM not only helping myself, my families ¿ money on our cars insurance, more than the us an opportunity to make an extra income uncertainty economy. Now, I just promote s L5 to L8 & more, Thanks GDM Founder his platform for the community and Helia

HELEN ZHEN I am very happy to have a chance to be

also help people around me to save. Also, I am having so much fun working with a group of super fantastic people in GDM! I am totally looking forward to a great journey in GDM thank you.!

I just paid off my car loan and joined GDM! 56 My quote was \$950, and I've already paid the \$190 service fee and I'm happy

to chip in and help other good drivers with repairs. After that, I canceled my collision, comprehensive, and rental coverage

with Progressive, and got a \$1,023 refund!

More good drivers deserve savings like this every 6 months!





When I first learned about GDM, I

already think it's a brilliant idea/

ast December, while venting about rising at my friend Connie's place, she lit up and GDM. She'd just joined weeks prior, so she in Alan from the GDM team to break it down GDM isn't insurance - it's an alternative to comprehensive coverage. When signing up the quote as a service fee upfront, and the your own account, only used for small shar community members have accidents. Safe up to 40% compared with original quote innovative model had me sold instantly.

together, let more people know about GDM and join GDM

Griffen (Griffen.A): Team work makes the Kristen.Y: Good job!!! 🖒 🖒 🏠

Learn every day, make progress

GDM Assistant_Kathy, Claire.C, S...+6 more

located in the center of the universe, heart of downtown Palo Alto. It's a wellknown local favorite, and over the years I thought I had seen it all-until one day, a simple post on my friend Jason's soci... Full text

when a friend introduced me to GDMand after learning about it, I was instantly convinced. It was clear to me that this product wasn't just innovative; it addressed a real need in the U.S. market with unlimited potential for ...

years. But he was paying over \$3,000 a year for car insurance

I joined GDM because I was inspired by the founder, William,

He has an MBA from Stanford and has been a safe driver for 15

and the car was worth only \$15,000! That didn't make sense. So he created GDM to help good drivers working together. It's not insurance, it's a smart way to

premiums were way too high. That's

Full text

support each other and save.





Gather Your Info

Get Your Quote

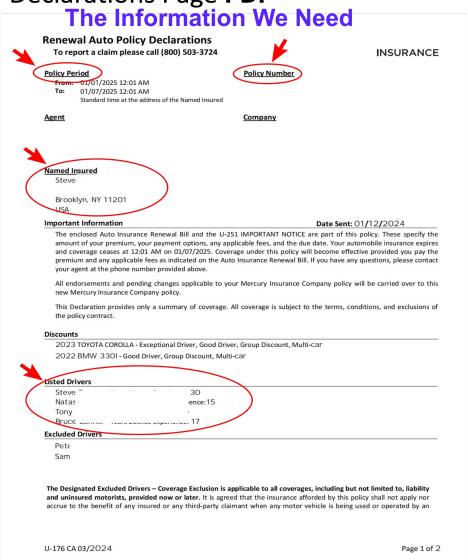
Key Details

Your Declarations Page & Driver License

Reminder: Only drivers included on the policy are eligible to pay.



Declarations Page PDF

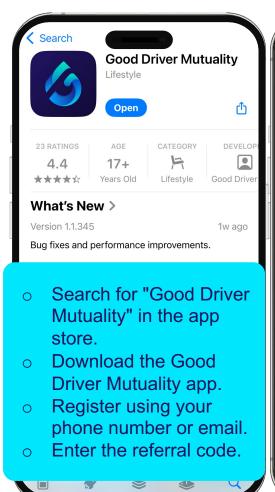


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Coverages Limits Premium				
Bodily Injury Liability		Renewal Term Mileage Program:		1
Bodily Injury Liability			No. No.	
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Injury				\$75.00
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Damage/Collision Dedurtible Waiver Comprehensive			Collision Deductible Waiver Applies	\$4.00
Comprehensive			considir beductible waiver Applies	Ş4.00
Collision		Y	Actual Cash Value Less \$1,000 Deductible	\$31.00
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Fraud Fee \$2.64 Total 6 Month Policy Premium (All Vehicles) \$3,317.64 Policy Contract and Endorsements		Total Premium for 2022 BIVIVV 3301		\$1,447.00
Total 6 Month Policy Premium (All Vehicles) \$3,317.64 Policy Contract and Endorsements	Subtot	al Policy Premium (All Vehicles)		\$3,315.00
Policy Contract and Endorsements	***************************************			\$2.64
<u> </u>	Total 6	Month Policy Premium (All Vehicles)		\$3,317.64
<u> </u>	Dollar	Contract and Endorsoments		
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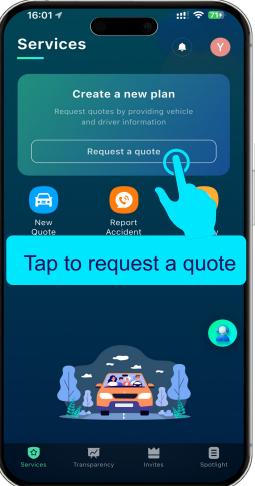
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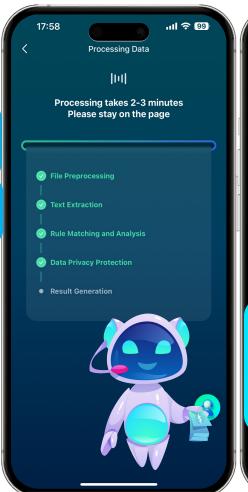
Request a quote



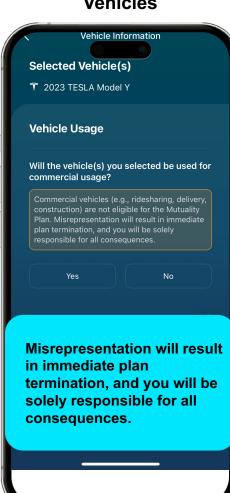
Upload Declarations Page (PDF/photos)



Processing (2-3 minutes)



No Commercial Vehicles



Important Information Before Enrollment

Opting Out and Refunds

① Before the mutuality plan becomes active	Mutuality services are unavailable and no contribution is required	A full refund of the service fee upon cancellation.
② Once the plan is active	Voluntarily opt out during this period or removed from the plan due to failed contribution payment.	Service fees and sharing amount are non-refundable, because you've already gained access to mutual services and contributions have supported other members.

Failed Sharing Payments

Sharing payments are processed every Monday (if there are eligible events). An email reminder will be sent each time a payment is due, so please check your payment records for any issues. If the payment fails, the platform will immediately notify you by email and grant a 14-day grace period. If the payment is not successfully completed within this period, it will be considered as you exiting the plan, and your plan will be canceled.

Important: If your vehicle is involved in an accident during the 14-day grace period, you must first repay any outstanding sharing amounts you're responsible for contributing to other members and restore your payment method to active status before you can submit a new sharing request for your accident.

Understanding the Repair Process: Auto Insurance & GDM

If you maintain existing Collision and Comprehensive auto insurance, please note that GDM's mutuality plan provides secondary support for vehicle damage repair.

Should an accident occur while you have both active, your traditional auto insurance provider will serve as primary for your incident. You will initiate the reporting process with them. GDM's mutuality support for eligible damages will then be secondary for any damage that is not be covered by insurance but is eligible for sharing.

Commercial Vehicles Are Not Eligible for Enrollment

GDM prohibits the enrollment of any commercial-use vehicles. This includes, but is not limited to: Taxis (including rideshare services like Uber, Lyft), delivery vehicles of any kind, construction vehicles. Members must submit accurate and truthful information about their personal vehicles. If any false or incomplete information is provided during enrollment and an incident occurs, the platform reserves the right to deny mutuality service requests and immediately terminate the membership. Any resulting consequences will be the sole responsibility of the member.

Financed or Leased Vehicles

- ① If you have full coverage: GDM is not insurance and does not replace the comprehensive and collision insurance coverage required by the member's loan or lease agreement. The member must maintain this coverage through their insurance carrier. In case of an accident, the member must file a claim with their insurance company first. GDM is secondary, and only the portion not paid by insurance may be eligible for sharing, such as a deductible. The member must pay the out-of-pocket and remaining pledge balance before sharing can occur.
- ② If you do not have comprehensive and collision insurance coverage and are enrolled in GDM, a sharing request can be filed in the event of an accident. If the vehicle is declared a total loss, the member can request sharing. However, the estimated salvage value will be deducted from the actual cash value. The member will be responsible for paying off their loan. If the member prefers to have GDM dispose of the salvage vehicle, then the member must pay off their loan and submit the signed title to GDM before the estimated salvage value can be disbursed.